

**150+**  
**PRODUCTS**



**Distribution  
Experience**



**DORPHYLL<sup>®</sup>**  
H E A L T H C A R E

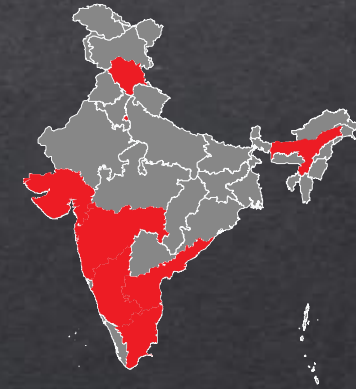
*We care for you*

**FASTEST GROWING PHARMA COMPANY  
WITH FIRST TIME INTRODUCED PRODUCTS**

# MESSAGE

FROM THE MANAGING DIRECTOR'S DESK

Our Distribution Network



Dear Business Associate,

And here's our U.S.P : **"Complete Franchisee Cum Marketing Solution."**

Now let me share an interesting fact with you:

All our distributors – big and small – have been with us since they started.

In other words, we have not lost any distributor... **NOT EVEN ONE!!!**

It's not just the level of trust and ease of business with us,  
but distributors choose us again (and again!) **QSAUM**  
(more on this later)



*Madhav Kumar*

(M.D.)

Bengaluru, India  
January 2020



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HEALTHCARE

# Journey



First venture - **MYPHARMA.**  
providing wholesaling services of pharmaceutical drugs

Were awarded as the biggest all INDIA stockist of HAL

C&A/Super stockist for Intas, Ranbaxy, Alkem, Pharmed, NATCO, Blue Cross & PDPL

Second Venture - **MONNU PHARMA.** exclusively to service our franchisee distributors

C&A/Super stockist for EMIL Pharmaceuticals, BIOSTADT India (prev. div. of Wockhardt), etc

Third Venture - **DORPHYLL HEALTHCARE.** More than 110 distributors in 8 states of India.

Crossed the magical figure of 125 products under our flagship DORPHYLL HEALTHCARE

Exports to 3 African and 3 South East Asian Countries under DORPHYLL HEALTHCARE



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HEALTHCARE

## VISION

Achieve  
**LEADERSHIP IN  
HEALTHCARE**  
by satisfying everyone  
*globally connected* to us

## MISSION

*To provide high quality products that combine efficacy  
with value pricing, while establishing successful  
relationships with our customers and vendors.*



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## USP : “Complete Franchisee Cum Marketing Solution.”

It’s not just the level of trust and ease of business with us,  
but distributors choose us again (and again) for **Q S A U M**.

### QUALITY

No product is released into the marketing without a COA (Certificate of Analysis)

### SERVICE

The best service vis-à-vis our competitors.

### AFFORDABILITY

Priced considerably lesser than the Multinational Brands

### UNIQUE

Unique and Niche Specialized products developed regularly by our R & D team

### MANUFACTURING

Three Stages of Testing – At Raw Material Level, IPQC and Finished Formulation



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H E A L T H C A R E

# Our Range of Products

**TABLETS**



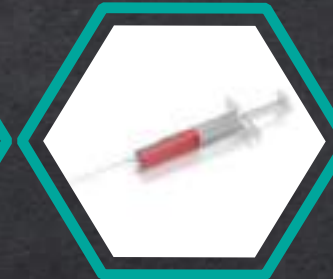
**CAPSULES**



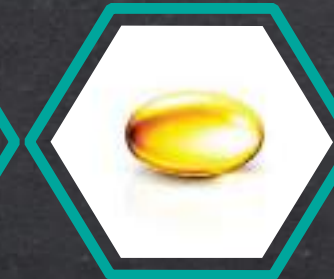
**LIQUIDS**



**INJECTIONS**



**SOFT GELATIN CAPSULES**



**NUTRITIONAL PROTEIN POWDER**



**DIABETIC PROTEIN POWDER**



**DRY SYP**



**OINMENTS**



**SACHETS**



**SOAPS**

**Your New Product Suggestions are Welcome**



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# MARKET RESEARCH

**Our R & D team regularly researches :**

- **Update on the latest Pharmaceutical molecules - in the research pipeline, as well as near-to-release in market.**
- **Latest Drug Price Control Order (DPCO) charges and amendments.**
- **Gazette notifications regarding charge of schedules.**
- **DCGI (Drug Controller General of India) approval of new products, and deletion of existing products**
- **Survey of the top 500 brands in India, and the sales trend of the existing pharmaceutical products.**

**As a result of this, our drugs are 100% conforming with respect to DPCO price, Schedules, NPPA notifications etc.**

**All this research helps us to get new products out into the market in the shortest possible time.**



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# CERTIFICATION



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## MARKETING COLLATERALS WE PROVIDE

- ▣ Visual Aid
- ▣ Catch Covers
- ▣ Robust Website
- ▣ Mr Bags
- ▣ Reminder Cards
- ▣ Gifts Etc.
- ▣ Corporate Brochure
- ▣ 17 Niche Product Catalogues
- ▣ Prescription Pad and Order Book
- ▣ Therapy Wise Brochure
- ▣ Coa's (Certificate Of Analysis)
- ▣ Corporate Video



# TESTIMONIALS

*I have used 30 products of Dorphyll Healthcare over the past 4 years. The good quality, excellent service, affordable price and the smile on my patient's lips is the reason why I prescribe Dorphyll's products again and again!*

**- Dr. J. Vishwaradhya,  
MBBS (L.R.C.P. Edin. L.R.C.S. Edin. L.R.C.P.S. Glasg),  
Ex. R.M.O. "Bombay Hospital" Bombay**

*The products - 'DORFEN' gel and 'ACEDOR-TH' tablet have given me relief from my problem of RSI, which has been troubling me for 15 years. Thank you and keep up the good work!*

**- Mr. Rajiv Sharma, Consumer,  
CEO, Virgosys Software**

# TESTIMONIALS

*We have been associated with Dorphyll Since the begining, and hence benefitted from its growth as well. Today, my revenue has grown by 4x times in 4 years, and all thanks to the ever increasing range of Dorphyll products. The high quality of drugs and the affordable prices are a blockbuster hit with my doctors!*

**- Mr. Sarvesh,  
Distributor, Karnataka**

*I have prescribed almost all of Dorphyll's products. Now I refuse to accept other multinational brands as substitutes to Dorphyll's products*

**- Dr. Manjunath,  
MBBS, Bangalore**

  
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## **For 30 years**

**We have consistently serviced clients and distributed pharmaceutical drugs across India. And, this has been possible only because of YOU. Thank you for supporting us in our every endeavour. We shall exceed your expectations as always.**

**- Mr. Madhav Kumar (M.D.)**



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Financially sound parties may contact for  
**FRANCHISES/PCD DISTRIBUTION**

Just SMS/Miss Call/E-Mail  
(Your Name & Address) to  
**+91 98860 68550**  
dorphyll@gmail.com

**CONTACT DETAILS:**

**DORPHYLL HEALTHCARE**

#32, K.K.Plaza, 3rd Main, Hanumanth nagar, **Bengaluru** - 560019  
Phone: 080-26609713 | Mob: +91 98860 68550 , +91 93412 31868  
dorphyll@gmail.com | www.dorphyll.com



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*We care for you*

*Thank  
You*